

LEADERS CHOICE

The Building Whisperer



Building Services Designed for You

Hunton Services is a company with a mission to customize a solution that delivers the lowest total life-cycle cost of ownership for the operation, ownership and maintenance of a facility. A proud member of the Hunton Group family of companies, and as Houston's Trane OEM since 1981, **Hunton** is ready to assist CP members with any phase of their energy project in any market—from engineering and design to maintenance and continual commissioning.

According to Scott Schomburg, commercial sales manager, Hunton speaks "the language of buildings" and understands "that every building has a

purpose.” **Hunton** assists their clients with a multitude of needs: HVAC systems, rental equipment of all kinds, plumbing projects and repairs, building automation/technology platforms, fire life safety, and energy reduction projects.

For at least 15 years, **Hunton** has served more than 100 CP members keeping the company motto: high performance buildings for life. With a customer first focus, their purpose is to radically improve the environments in which people live, work, and play.



“Our ultimate goal throughout the family of Hunton Group companies is seamless service and 100% customer satisfaction,” said R.O. Hunton, president and CEO. “We have structured our organization to better coordinate our considerable knowledge and resources to help make our customers’ jobs easier and to bring real added value to the table.”



Schomburg focused on that particular goal and spoke of the benefits that Choice brought with his sales efforts.

“Choice Partners has allowed **Hunton** to deliver best ‘value’ projects to our customers. When owners are allowed to pick the best value option, they receive the best project for their facility. We have all experienced the pain often associated with being forced to award the lowest price. When our customers utilize the co-op, it allows us to work with them on developing the best solution and, in turn, deliver the best value project they could ask for. We value CP and appreciate the partnership they provide,” Schomburg said.

For more information on **Hunton Services**, go to www.huntonservices.com. You may contact Scott Schomburg at 713-256-5079 or send an email to sschomburg@huntongroup.com.

Merry Christmas from the CP Staff



We hope that this holiday season you experience joy and the warmth of good fellowship with family and friends. Choice Partners will close its offices from Dec. 22 through Jan. 2 to celebrate Christmas and the New Year. We look forward to working with you again in 2022!

Choice Extras



Choice Partners YouTube

Get involved with updates and alerts over at our Youtube channel! From expos, orientations and even appearances in the news, keep up with CP's current events by subscribing and hitting the notification bell!

[Subscribe](#)



Choice Chat Podcast

Listen to the first two episodes of Choice Chat, where Jeff talks to guest speakers Tim Mitchell, Owner of Just Good Clean Air, and Joe Jordan, executive Vice President of Ovol USA (formerly Bosworth Papers), to talk about producing clean air and the volatile paper market, respectively.

[Listen to Episodes 1 & 2](#)

New Members

HCDE Interlocal Agreements with new members: Del Rio, Del Rio, Texas; **El Paso County Hospital District dba University Medical Center of El Paso**, El Paso, Texas; **Pecos Barstow Toyah ISD**, Pecos, Texas; and **Port of Port Arthur Navigation District**, Port Arthur, Texas.

HCDE Out-of-State new members: **Cleveland Metropolitan School District**, Cleveland, Ohio; **Kennebec Behavioral Health**, Waterville, Maine; **Northern Water**, Berthoud, Colo.; **Poudre School District**, Fort Collins, Colo.; **San Francisco, City and County**, San Francisco, Calif.; **St. Mary's College of Maryland**, St. Mary's City, Md.; **Stamford Public Schools**, Stamford, Conn.; **Washington Elementary School District**, Glendale, Ariz.; and **Western Technical College**, La Crosse, Wis.

Contracts

Recently Renewed Contracts for Early Childhood Supplies and Related Items; Motor & Aviation Fuels, Lubricants & Related Items; Office Furniture and Related Items; Online Virtual Conference Platform Host; and Workplace Health and Safety.

Upcoming Events



Dec. 15, 2021
Member Workshop
NPO



CONVENTION & EXPOSITION

Feb. 7-10, 2022 • Dallas, Texas

Jan. 30, 2022
TASA Midwinter
Austin

Feb. 7-11, 2022
TCEA
Dallas

Current CSP's & RFP's

To view our current bids, please check our website at
<https://www.choicepartners.org/bidder-info>

**View Current CSP's and
RFP's**

Get Involved

Do you know a vendor who has provided exemplary service? Have a statement to make about Choice Partners service quality? Want to share with others about a Choice contract that meets your needs? Submit your review using the link below.

[Submit a Review](#)

AFTER SOCIAL DISTANCING RESTRICTION IS LIFTED, we would love for our members to host a training. Trainings are a great way to network and gain exposure. If you would like to host a training, submit your information to the link below:

[Host a Training](#)

Let your contacts who are quality vendors know about these opportunities. They must register in our E-Bid system to do business with us

[Register to Become a Vendor](#)



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